



Cooperation Agreement
between
the Technical University of Applied Sciences Wildau
(TH Wildau; hereinafter TH Wildau)
and the
University of Cordoba - UCO (Spain)
for the establishment of a
dual Master of Arts (European Management) from Wildau University (TH Wildau)
and a Master's in Foreign Trade and Corporate Internationalization from the University
of Cordoba (UCO)

The party of the first part, Prof. Dr. Manuel Torralbo Rodríguez, Rector of the University of Cordoba, acting on its behalf by virtue of the appointment issued via Decree 107/2022 of July 5 (BOJA No. 130 of July 8 2022), in the exercise of the powers set down in its Article 20, Organic Law 6/2001, of December 21, on Universities (BOE No. 307, of December 24 2001), and Decree 280/2003 of October 7 (BOJA No. 206, of October 27 2003) and its modification via Decree 212/2017, of December 26 (BOJA No. 4, of January 15 2018), holding CIF (Fiscal ID) Q-1418001-B and based on the Avda. Medina Azahara, 5, 14071 Cordoba (Spain), and the party of the second part, Prof. Dr. Ulrike TIPPE, President of the Technical University of Applied Sciences Wildau

Recitals:

Whereas this agreement establishes the terms of acquisition of a dual Master's degree between Universities of the European Union, and this cooperation entails teaching subjects jointly, with the aim of:

1. Making educational offerings more attractive in all relevant branches of scientific knowledge and
2. Internationalizing and promoting the respective curricula.

They do hereby state and declare:

Article 1: Educational modalities

1. A double degree programme of two years (4 semesters, 120 ECTS) is established between:
 - a) the German Master of Arts (European Management) degree from TH Wildau;
 - b) and the Spanish Master's in Foreign Trade and Corporate Internationalization, from the University of Cordoba.

2. The programme entails a dual post-graduate diploma with the issuance of two degrees: one issued by TH Wildau and the other issued by the University of Cordoba.

3. The general modalities of academic training (site of the training for university students from both institutions, general lines of academic training, calendar, total number of credits, etc.) are presented on the following chart (the detailed programme of the academic options is set out in the respective study examination and regulations; for TH Wildau: Studien-und Prüfungsordnung für den Masterstudiengang Europäisches Management (Master of Arts), AM 23/2022; for UCO: Regulation 25/2019:

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| Year | Semester | Wildau students | UCO students |
|--------------------------|--|---|---|
| Degree (4th year) | | | 30 ECTS (of the 4 th year BA) |
| Master'sM1 | Semester 1 (S1) September - January | TH Wildau Classroom ed. 30 ECTS | UCO Classroom ed. 28 ECTS |
| | Semester 2 (S2) February-June | TH Wildau Classroom ed. 30 ECTS | Classroom ed. (optional) 16 ECTS |
| Master'sM2 | Semester 3 (S3) September - January | UCO Classroom ed. 30 ECTS | TH Wildau Classroom ed. 30 ECTS |
| | Semester 4 (S4) February - June | TH Wildau Master's Thesis 30 ECTS | UCO Internships + TFM (Master's Thesis) 16 ECTS |
| TOTAL | | 120 ECTS | 120 ECTS |

4. Studies already completed at the home university will be automatically recognized by the associated university towards the Master's degree.

5. For students studying for the Master's Degree in Foreign Trade and Corporate Internationalization, TH Wildau will recognize 60 ECTS of their university education and 30 ECTS of the Master's Degree in Foreign Trade. The rest of the credits (30 ECTS) must be earned at TH Wildau to complete the total required to obtain the Master of Arts (European Management).

6. For students of the Master of Arts (European Management), the UCO will recognize 90 ECTS credits (60 ECTS from the first two semesters taken at TH Wildau, and 30 ECTS from the Final Degree Project). The rest of the credits (30 ECTS) must be taken at the UCO in order to acquire the total credits required to obtain the Master's in Foreign Trade and Corporate Internationalization.

7. Each academic year TH Wildau offers up to 3 places for students from the University of Cordoba.

8. Each academic year the University of Cordoba offers up to 3 places for TH Wildau students.

Article 2: Social Security

Students for such exchanges must have health, hospitalization, accident, repatriation and liability insurance during their travel and stays in the host countries. If the coverage they normally receive as part of their activity or status is insufficient to satisfy the abovementioned requirements, they should take out appropriate individual insurance.

Article 3: Composition of the teaching staff

TH Wildau and UCO students completing the part of the academic training in English are integrated into the respective class of the Master of Arts (European Management) and taught by its regular faculty. On the part of the UCO, the regular faculty of the Master's in Foreign Trade and Corporate Internationalization also participates.

Article 4: Registration and selection process conditions

1. The requirements for the candidates in the integrated courses of study are:

- a) Be enrolled in one of the master's degrees and meet the entry requirements for the respective master's degrees programme under this agreement.
- b) Possess sufficient knowledge of English language (for UCO students) and of the Spanish language (for TH Wildau students). The home university certifies that the student has a sufficient language level: B2 in English (for UCO students), and B2 in Spanish (for TH Wildau students). To facilitate the students' integration, the host university must ensure the language level of the student participating in the exchange.

2. The annual selection of candidates is carried out prior to the beginning of each of the two years of the training cycle by the joint programme committee (Article 7), based on the following criteria:

- a) study of the candidacy and evaluation interview.
- b) UCO students will present their candidacies during the first year of the Master's.
- c) TH Wildau students will present their candidacies during the first year of the Master's and, once admitted, will complete the pre-admission process via the Single District of Andalusian Universities. The University of Córdoba will provide administrative support to TH Wildau students in this process.



3. For the allocation of places, the access requirements and admission criteria established in the verification report of the UCO's University Master's degree in Foreign Trade and Corporate Internationalization will be considered.
4. Admissions will be supervised jointly by UCO and TH Wildau.
5. Candidates selected for these international studies must:
 - a. During the duration of all their studies, be matriculated at the university of origin and studying for this first degree.
 - b. Matriculate for the mobility (foreign study) period (1 semester) to obtain the second diploma. Matriculation at the home university exempts them from paying tuition fees at the destination university.

Article 5: Knowledge assessment modalities

1. Integrated studies will be completed in two academic years; that is, four semesters. In the exchange program, students enrolled in this exchange must validate one semester at each university. During their stay at the foreign university, students must take the same courses as the students at the host university.
2. The knowledge assessment modalities and the conditions for obtaining the Master of Arts (European Management) are those that apply within the framework of this degree at TH Wildau.
3. The modalities for evaluating knowledge and the conditions for obtaining the Master's Degree in Foreign Trade and Corporate Internationalization are those that apply within the framework of this degree at the UCO.
4. The courses taken in Spain by the TH Wildau students and the courses taken in Germany by the UCO students are homologated in the other country through ECTS credits. The grading systems will be based on the equivalences charts used by the Kingdom of Spain's Education Ministry with respect to German grade homologation processes and by TH Wildau with respect to Spanish grade ("Wildauer Tabelle").
5. Students from both the TH Wildau and the UCO must complete a Master's Thesis (TFM). Said thesis will be supervised by an advisor from the Master's degree programme at the home University and also defended there.
6. Wildau students (TH Wildau), to obtain the UCO's University Master's in Foreign Trade and Corporate Internationalization, must matriculate for the TFM (Master's Thesis) at the University of Cordoba, and complete it, in accordance with applicable regulations. Likewise, UCO students, in order to obtain the Master of Arts (European Management), must matriculate in the Master's Thesis at TH Wildau, and complete it, in accordance with the applicable regulations.



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7. At the end of the two years, after having passed all the subjects at both universities, the students will obtain two diplomas: the Master of Arts (European Management) from TH Wildau and the Master's in Foreign Trade and Corporate Internationalization from the University of Cordoba.

Article 6: Mobility of staff

The program will provide options for mobility of staff for teaching, research, and administrative purposes. These options can be supported by mobility programmes.

Article 7: Joint Programme Committee

1. A joint programme committee is established. The committee is made up, equally, of three representatives from each institution, including the person in charge of each educational programme (or his/her representative).

2. The committee will meet at least twice every year, in person or virtually.

3. The main functions of the joint committee are the following:

- a) to coordinate the two parties' educational activities;
- b) to coordinate and supervise the selection of students;
- c) to coordinate the students' administrative and educational supervision;
- d) to monitor the academic quality of the integrated study programme;
- e) to monitor the students' professional integration;
- f) to evaluate the adoption of further collaborative actions.

4. The educational and general oversight responsibility on the German side rests with TH Wildau, represented by the Director of Studies of the Master's in European Management, reporting to the Vice President for Studies and Learning.

5. The educational and general oversight responsibility on the Spanish side rests with the Director of the Master's in Foreign Trade and Corporate Internationalization, reporting to the Vice-Rector for Postgraduate Studies at the University of Cordoba.

Article 8: Financial conditions

1. The establishment of these integrated study programmes does not entail additional educational costs for the two institutions. In fact, students from either of the two universities who remain at the partner university are integrated into the respective class (year) of the latter.

2. Students are matriculated at the home university and the destination university, and they are exempt from tuition fees at the latter.

3. To facilitate the mobility (travel) of the students participating in this program, TH Wildau and the UCO ask that the students apply for the international mobility scholarships offered at their home university.



4. The two partner universities will work to help students secure housing, although neither is required to provide accommodations for students.

Article 9: Admission and permanence

Students participating in the double degree programme at each of the universities participating in this agreement must accept each university's admissibility and permanence requirements.

Article 10: Duration and renewal

1. This Agreement enters into force when it is signed by the respective parties, and shall be valid for 4 years.

2. It is renewable another four years via an amendment signed by both institutions.

Article 11: Students' rights

The students of this program will be able to access the services of each of the participating universities, in this regard being considered students with all due rights at both institutions. Students will have an academic advisor at TH Wildau, and another at the UCO.

Article 12: Information exchange and data protection

The signatory universities undertake to respect the current legislation on data protection and to adopt the necessary measures, in each case, in order for this protection to be real and effective.

Article 13: Conditions for modifying the terms of this Agreement

Any modification of this Agreement requires written approval by both parties. It can be changed at the end of each academic year, at the request of either party. Any modification of this agreement must be signed by both parties.

Article 14: The curricular proposal is included as Annex 1.

Issued in duplicate in English and Spanish

Issued in Wildau, 19/04/2023



Prof. Dr. Ulrike TIPPE
President, Technical University of Applied Sciences Wildau

Issued in Cordoba, 31 Mar 2023



Prof Dr. Manuel TORRALBO RODRÍGUEZ
Rector, University of Cordoba

ANNEX 1. CURRICULAR PROPOSAL FOR THE DOUBLE DEGREE UNIV. CORDOBA (SPAIN)- TH WILDAU (GERMANY)

DOUBLE DEGREE CURRICULUM PROPOSAL

The students of the Master of Arts (European Management) degree of TH Wildau who enroll the double degree agreement with the Master in Foreign Trade and Corporate Internationalization of the University of Cordoba (UCO), will take 8 first semester courses of the Master in Foreign Trade (32 ECTS). 3 optional subjects (12 ECTS) and the internship (4 ECTS) of UCO will be accredited by equivalent coursework at TH Wildau according to the below table. The Master Thesis will be confirmed by the UCO court (12 ECTS).

TH Wildau students:

| | |
|--|--|
| <p>1st semester at UCO corresponding to 3rd semester in Wildau</p> | <p>UCO subjects: (8 subjects-4 ECTS each)</p> <p>BUSINESS ENGLISH</p> <p>MODELOS DE INTERNACIONALIZACIÓN DE EMPRESAS</p> <p>CROSS CULTURAL COMM.</p> <p>CONTRATACIÓN INTERNACIONAL</p> <p>MARKETING INTERNACIONAL</p> <p>EMPRESA Y LOGISTICA INTERNACIONAL</p> <p>ANÁLISIS DE MERCADOS INTERNACIONALES</p> <p>OPTIONAL SUBJECT</p> <p>TOTAL 32 ECTS</p> |
| <p>2nd semester at UCO</p> | <p>The compulsory subject of 1st semester in the Master of European Management in Wildau "European Public Policy" (5 ECTS) will be recognized as equivalent to the compulsory subject of 2nd semester in the Master in Foreign Trade at UCO "Globalización y teoría económica" (4 ECTS)</p> <p>Wildau Master's degree courses will be recognized as equivalent to the optional subjects of UCO (8 ECTS) (they can be different according to student and course)</p> <p>The compulsory subject of 1st semester in the Master of Arts (European Management) in Wildau "Project Management in Europe (5 ECTS) will be recognized as equivalent to the subject of 2nd semester in the Master in Foreign Trade at UCO "Internship" (4 ECTS)</p> |
| <p>Master Thesis (12 ECTS)</p> | <p>Master Thesis (30) confirmed by an UCO court</p> |
| <p>TOTAL 60 ECTS</p> | |



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University of Cordoba students

UCO students will have to take a total of 60 ECTS of the UCO Master's Degree, which will be accredited by TH Wildau.

In TH Wildau they will have to take 30 ECTS and, given that the Spanish bachelor's degrees have 240 ECTS, 30 ECTS of the 4th year of the student's bachelor's degree will be recognized by TH Wildau in order to obtain the required total of 120 ECTS.

The timing is shown below:

| Year | Semester | UCO students |
|---|-------------------------------------|--|
| 4 th year of bachelor's degree | | 30 ECTS |
| 1 st year | Semester 1 (September – January) | UCO classroom ed. 28 ECTS |
| | Semester 2 (February – June) | UCO classroom ed. (optional) 16 ECTS |
| 2 nd year | Semester 3 (September – January) | TH Wildau classroom ed. 30 ECTS |
| | Semester 4 (February – June) | UCO Internships + TFM (Master's Thesis) 16 ECTS |

